



THE **JUST** GROUP

# Annual General Meeting

23 November, 2005

peteralexander

JACQUIE



portmans::

dotti



THE **JUST** GROUP

# Jonathan Pinshaw Chairman

peteralexander

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# Highlights

- Record NPAT up 10.4% on a 53 week comparable basis
- EBITA of \$73.1m achieving prospectus forecast of \$73.0m
- Sales up 3.7% on 53 week comparable basis
- Cashflow from operating activities of \$65.8m
- Inventory stockturn of 4.5 times versus last year of 4.4 times and prospectus forecast of 4.3 times
- A fully franked final dividend of 6 cents per share bringing the full year dividend to 13.5 cents per share as per our prospectus
- Successful integration of Dotti

# 2005 Telstra Business Women's Award

## Private and Corporate Sector Winner



An Australian Government Initiative  
EUSecurity

2005 NATIONAL WINNER

Australian Government  
Private and Corporate Sector Award

presented to  
*Glenys Shearer*



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# Jonathan Pinshaw Chairman

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**Howard McDonald**  
Managing Director

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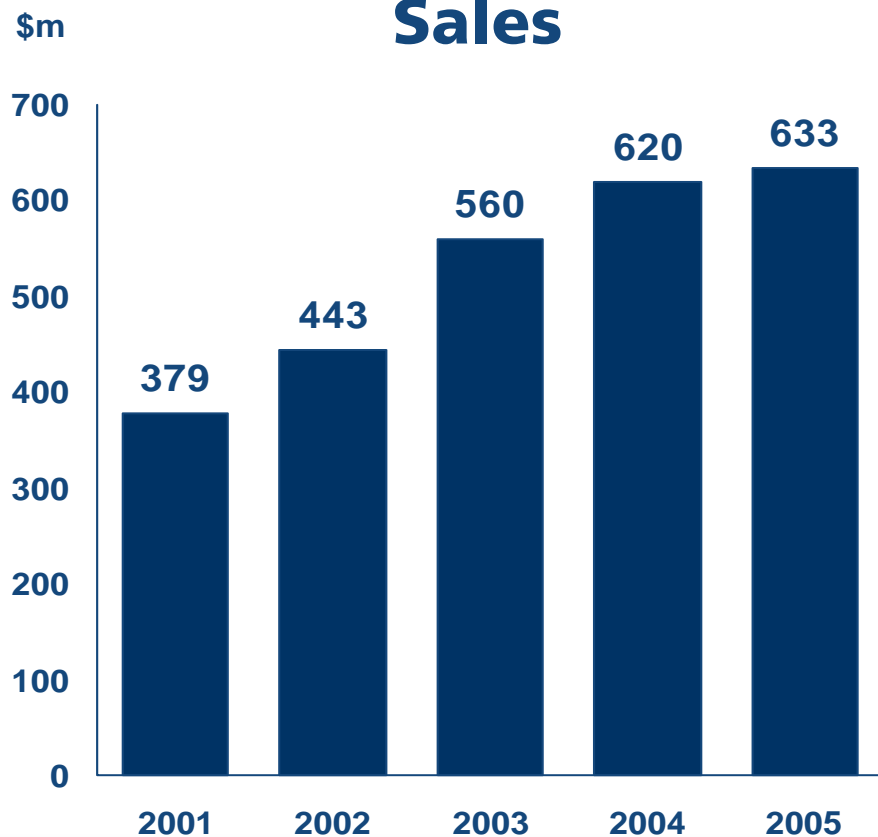
portmans

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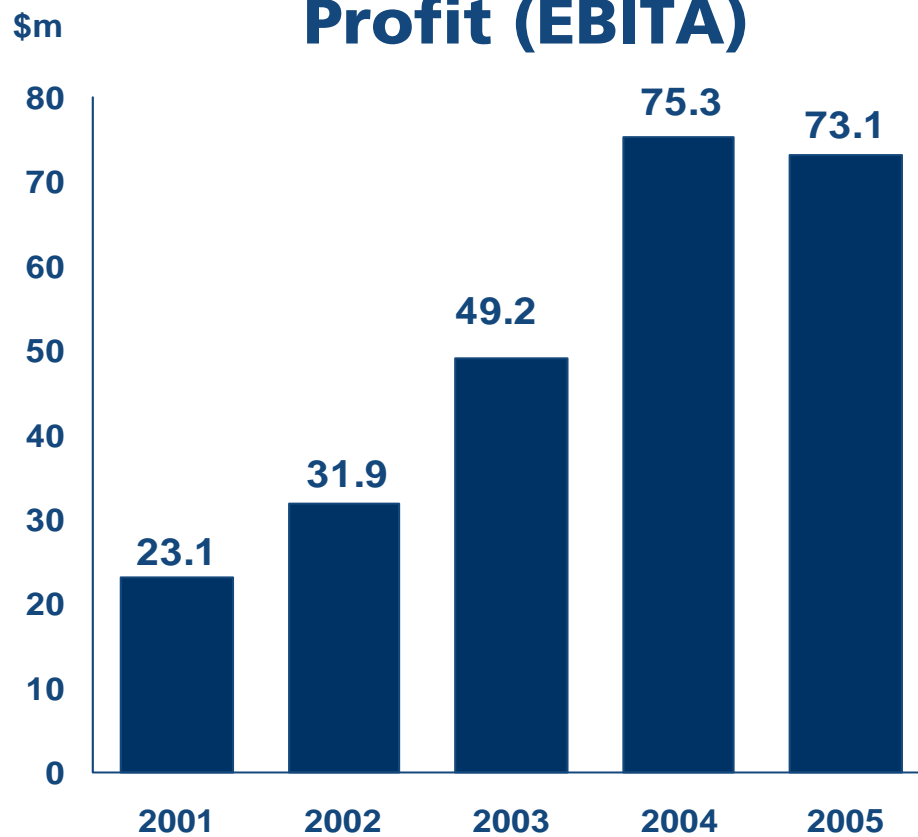
# Financial Performance

2005  
ROCE 55%

## Sales



## Profit (EBITA)





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# Store Numbers By Brand (Xmas 2005)

	Aus	NZ	Total
Just Jeans*	242	44	286
Jay Jays	187	36	223
Jacqui E	79	20	99
Portmans	103	15	118
Peter Alexander	6	-	6
Dotti	34	5	39
<b>Total</b>	<b>651</b>	<b>120</b>	<b>771</b>

\* Includes 1 group store



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# Our People



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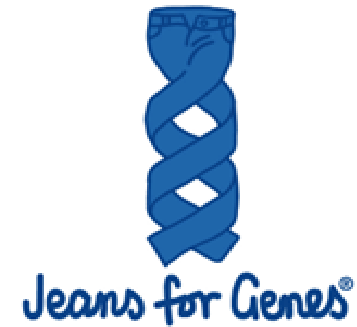
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# Community Social Responsibility



# Current Trading and Outlook

- Encouraging trading for the first 16 weeks of 2005/2006 year
- Sales and profit ahead of corresponding period last year
- Womens fashion brands particularly strong
- Group in good position to maximise Christmas trading
- Well positioned for an improved Winter trading period



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